

# Writing Grants That Win!

**September 21, 2010**

**9 AM - 4 PM**

**Midlands Technical College • Northeast Campus  
151 Powell Road, Columbia, SC**

Learn how to write winning grant proposals! Midlands Technical College will present a one-day grant writing course on May 12 at the college's Northeast Campus Auditorium. Beginning and experienced grant writers from city, county and state agencies, as well as nonprofits, K-12, colleges and universities are encouraged to attend.

Professional grant writer Chris Segars, who has received more than \$5 million in grant awards for the City of Columbia, will be the instructor. She will share proven strategies and techniques for preparing successful grant application packages. You will learn how to:

- **Write a compelling needs statement to demonstrate the problem your program will help solve**
- **Create a program description that gets the funder's attention and interest**
- **Gather financial documents and budget information to demonstrate sustainability**
- **Develop and document measurable objectives**
- **Prepare an evaluation plan and timelines**

This course provides numerous tips and techniques to make your grant proposal stand out from the rest. Plus, you will take many valuable tools and resources, including the book *Grant Writing for Dummies*.

**Registration fee is \$179**

**Course materials are included in the cost.**

**Register online at [mtctraining.com](http://mtctraining.com)  
or call (803) 732-0432.**

**Course code: CEGRT 501-01**

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